Acknowledgement Number: Submitted on:

BASIC INFORMATIONS

\*All fields are mandatory

# CITY APPLIED FOR

**PERSONAL INFORMATION**

\*UPLOAD PHOTOGRAPH OF MAIN APPLICANT

Image should not be exceed 1MB

\*NAME OF THE APPLICANT

COMPANY NAME \*DATE OF BIRTH

\*CONTACT NUMBER

# CONTACT INFORMATION

\*RESIDENCE ADDRESS

\

\*OFFICE ADDRESS

\*ADDRESS FOR CORRESPONDENCE: RESIDENCE/OFFICE

# OTHER INFORMATION

1. \*ARE YOU THE RESIDENT OF THE CITY APPLIED FOR: YES/NO
2. \*HAVE YOUR FAMILY EVER APPLIED FOR MARUTI SUZUKI DISTRIBUTORSHIP EARLIER: YES/NO

\*All fields are mandatory

EDUCATIONAL & PROFESSIONAL QUALIFICATIONS

# EDUCATIONAL BACKGROUND

\*EDUCATIONAL & PROFESSIONAL QUALIFICATIONS OF APPLICANT(S) & OTHER PROPOSED PARTNERS / DIRECTORS

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| APPLICANT NO. | NAME | RELATIONSHIP WITH MAIN APPLICANT | AGE (YRS) | HIGHEST DEGREE OF EDUCATION | INSTITUTION | YEAR PASSED |
| MAIN APPLICANT |  |  |  |  |  |  |
| CO-APPLICANT 1 |  |  |  |  |  |  |

# PLEASE PROVIDE THE FOLLOWING INFORMATION BRIEFLY FOR ALL APPLICANTS

\*PROVIDE DETAILED INFORMATION IN A SEPARATE ANNEXURE

|  |  |  |  |
| --- | --- | --- | --- |
| APPLICANT NAME | TOTAL WORK EXPERIENCE (YEARS) | BRIEF DESCRIPTION OF THE RESPONSIBILITIES HELD IN EXISTING BUSINESSES | ANY MAJOR ACHIEVEMENT / AWARDS / CERTIFICATIONS |
|  |  |  |  |
|  |  |  |  |

# PLEASE PROVIDE THE FOLLOWING INFORMATION BRIEFLY FOR ALL YOUR EXISTING COMPANIES

\*PROVIDE DETAILED INFORMATION IN A SEPARATE ANNEXURE

|  |  |  |  |
| --- | --- | --- | --- |
| NAME OF THE COMPANY | ESTABLISHED IN YEAR | BRIEF DESCRIPTION OF THE BUSINESS  (COMPANY’S ROLE, SHARE IN THE MARKET, DAY TO DAY RUNNING OF OPERATIONS ETC.) | ANY MAJOR ACHIEVEMENT / AWARDS / CERTIFICATIONS |
|  |  |  |  |
|  |  |  |  |

\*IS ANY OF THE APPLICANT OR HIS RELATIVE INVOLVED DIRECTLY OR INDIRECTLY IN ANY AUTOMOBILE DISTRIBUTORSHIP BUSINESS? IF YES, PLEASE GIVE DETAILS BELOW:

YES/NO

# OTHER PERSONAL INFORMATION

CARS OWNED

CLUB MEMBERSHIPS SOCIAL / TRADE ORGANSIATION MEMBERSHIP

# DO YOU HAVE ANY EXISTING BUSINESS: YES/NO BUSINESS BACKGROUND

\*INFORMATION FOR COMPAINES HELD BY APPLICANT

\*All fields are mandatory

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| NO OF COMPANY | NAME OF THE COMPANY | CITY | BRAND (S) | NATURE OF BUSINESS  (AGRICULTURE, AUTOMOTIVE, REAL-ESTATE, IF OTHER, PLEASE MENTION) | CURRENT CEO  (SELF/ PROFESSIONAL/ RELATIVE) |
| Company 1 |  |  |  |  |  |

# EXISTING BUSINESS FINACIAL DETAILS

\*ALL FIGURES TO BE MENTIONED IN LAKHS

Rs. Lacs

EXISTING BUSINESS DETAILS

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| NAME OF THE COMPANY | LOANS | | | TURN OVER | | | PROFIT BEFORE TAX(PBT) | | |
| TERM LOAN | WORKING CAPITAL | TOTAL | 2022-23 | 2023-24 | 2024-25 | 2022-23 | 2023-24 | 2024-25 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |

Rs. Lacs

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| NAME OF THE COMPANY | NET WORTH | | | RESERVES & SURPLUS | | | SHARE CAPITAL | | |
| 2022-23 | 2023-24 | 2024-25 | 2022-23 | 2023-24 | 2024-25 | 2022-23 | 2023-24 | 2024-25 |
|  |  |  |  |  |  |  |  |  |  |
| TOTAL |  |  |  |  |  |  |  |  |  |

# \*DETAILS OF COMPANIES HELD BY APPLICANT

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| NAME OF THE COMPANY | TYPE OF COMPANY | YEAR STARTED  (MM /YYYY) | TOTAL MANPOWER EMPLOYED | NO. OF EXECUTIVES / MANAGERS | HIGHEST SALARY PAID (RS) |
|  |  |  |  |  |  |
| SHAREHOLDER NAME | | DESIGNATION & ROLE | | % OF SHARE | |
|  | |  | |  | |
|  | |  | |  | |

**DETAILS OF DISTRIBUTORSHIP PERFORMANCE**

(ONLY APPLICABLE FOR EXISTING AUTOMOBILE DEALERS)

Rs. Lacs

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| DISTRIBUTORSHIP NAME | LOCATION | MANUFACTURER (OEM) | SPARES SALES (RS LACS) | | |
| 2022-23 | 2023-24 | 2024-25 |
|  |  |  |  |  |  |

# TOTAL ASSETS OWNED BY THE APPLICANT(S)

\*CURRENT AND NON-CURRENT ASSETS

\*All fields are mandatory

Rs. Lacs

FINANCIALS

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| TYPE OF ASSET | MAIN APPLICANT | CO-APPLICANT 1 (IF APPLICABLE) | CO-APPLICANT 2 (IF APPLICABLE) | CO-APPLICANT 3 (IF APPLICABLE) | TOTAL |
| CASH IN BANK  (SAVING A/C) |  |  |  |  |  |
| FIXED DEPOSITS |  |  |  |  |  |
| SHARES  (LISTED IN STOCK EXCHANGE) |  |  |  |  |  |
| BONDS |  |  |  |  |  |
| LIC / ULIP  (SURRENDER VALUE) |  |  |  |  |  |
| ANY OTHER SECURITY  (NSC, KISAN VIKAS PATRA etc.) |  |  |  |  |  |
| GOLD/ JEWELLERY  (VALUATION REPORT AVAILABLE) |  |  |  |  |  |
| TOTAL CURRENT ASSETS |  |  |  |  |  |
| REAL ESTATE |  |  |  |  |  |
| CAPITAL INVESTED IN BUSINESS |  |  |  |  |  |
| TOTAL NON-CURRENT ASSETS |  |  |  |  |  |
| TOTAL ASSESTS  (CURRENT + NON-CURRENT) |  |  |  |  |  |

# \*REAL ESTATE DETAILS

Rs. Lacs

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| SR. NO | DESCRIPTION | OWNED BY | CURRENT MARKET VALUE  ( RS LACS) | MOTGAGED  (YES / NO) |
| 1 |  |  |  |  |
| 2 |  |  |  |  |
| 3 |  |  |  |  |
| 4 |  |  |  |  |
| TOTAL | |  |  |  |

# \*BANKER INFORMATION

PLEASE PROVIDE THE DETAILS FOR BANKS WITH WHICH APPLICANTS AND CO-APPLICANTS ARE/ HAVE BEEN DEALING IN LAST 5 YEARS

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| NAME OF THE BANK | BRANCH LOCATION | DURATION  OF RELATIONSHIP | NAME OF THE BRANCH MANAGER | CONTACT NUMBER  (MOBILE / LANDLINE) | TYPE OF FACILITY  (INVENTORY FUNDING / TERM LOAN / CREDIT LIMIT ETC) | CURRENT LIMIT  (RS. LACS) |
|  |  |  |  |  |  |  |

\*NAME OF THE PROPOSED COMPANY

\*NATURE OF THE PROPOSED COMPANY

\*STATUS OF THE COMPANY

\*All fields are mandatory

**\*SHAREHOLDING PATTERN**

|  |  |  |  |
| --- | --- | --- | --- |
| SHAREHOLDER'S NAME | RELATIONSHIP WITH MAIN APPLICANT | PROPOSED SHAREHOLDING (%) | RESPONSIBILITIES IN PROPOSED DISTRIBUTORSHIP |
|  |  |  |  |
|  |  |  |  |

**\*DETAILS OF PERSON(S) WHO WILL BE MANAGING THE DISTRIBUTORSHIP ON DAY-TO-DAY BASIS**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| NAME | RELATIONSHIP WITH MAIN APPLICANT | DESIGNATION | EXPERIENCE DETAILS | CURRENT BUSINESS / OCCUPATION | PROPOSED ROLE IN DISTRIBUTORSHIP |
|  |  |  |  |  |  |

**\*WHAT IS YOUR ESTIMATE OF THE TOTAL PROJECT COST OF THE PROPOSED DISTRIBUTORSHIP**

**\*BREAK-UP OF INVESTMENT**

Rs.Lacs

Rs.Lacs

PROPOSED BUSINESS INVESTMENTS

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| HEAD | LOANS | SOURCE OF OWN FUNDS | | | | | | | TOTAL |
| CASH | FD'S | SHARES / BONDS | LIC / ULIP | PROPERTY LIQUIDATION | OTHERS | TOTAL |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| PROPOSED DEBT EQUITY RATIO - | | | | PROPOSED DEBT EQUITY WITHOUT WORKING CAPITAL - | | | | | |

# IF THE PROPOSED INVESTMENT WILL REQUIRE LIQUIDATION OF ASSETS, PLEASE PROVIDE THE DETAILS BELOW:

|  |  |  |  |
| --- | --- | --- | --- |
| ASSET DETAILS | CURRENT SELLING PRICE (RS LACS) | NO OF DAYS REQUIRED FOR LIQUIDATION | MODE OF LIQUIDATION  (HOW WILL BE THE ASSETS LIQUIDATED) |
|  |  |  |  |
| TOTAL |  |  |  |

\*All fields are mandatory

PROPOSED SITE

# \*SITE DETAILS

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| DETAIL | SITE 1 | SITE 2 | SITE 3 | SITE 4 | SITE 5 |
| ADDRESS |  |  |  |  |  |
| PROPOSED FOR  (WAREHOUSE / RETAIL OUTLET / ADDITIONAL WAREHOUSE) |  |  |  |  |  |
| TYPE:  (BUILT-UP/ GREEN-FIELD) |  |  |  |  |  |
| OWNERSHIP STATUS:  (OWNED / LEASED) |  |  |  |  |  |
| ACQUISITION STATUS:  (ACQUIRED / TO BE ACQUIRED) |  |  |  |  |  |
| LAND USAGE  (AGRICULTURAL / COMMERCIAL / RESIDENTIAL / INDUSTRIAL) |  |  |  |  |  |
| PLOT AREA  (SQFT) |  |  |  |  |  |
| FRONTAGE  (FEET) |  |  |  |  |  |
| PERMISSIBLE FLOOR AREA RATIO  (FAR) / FLOOR SURFACE INDEX (FSI) |  |  |  |  |  |
| PERMISSIBLE GROUND COVERAGE (%) |  |  |  |  |  |
| ANY OTHER NEARBY LANDMARK |  |  |  |  |  |

\*All fields are mandatory

MARKET KNOWLEDGE

# \*PLEASE GIVE AN ASSESSMENT OF THE SPARE PART MARKET IN THE LOCATION APPLIED FOR

YOU MAY BASE YOUR ASSESSMENT ON NUMBER OF MASS, UNAUTHORIZED WORKSHOPS ETC.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| CUSTOMER TYPE | UNAUTHORIZED WORKSHOPS | | PROJECTED SALES PER MONTH | |
| 2023-24 | 2024-25 | 2025-26 | 2026-27 |
| MASS |  |  |  |  |
| UNAUTHORIZED WORKSHOPS |  |  |  |  |
| TRADERS |  |  |  |  |
| OTHERS |  |  |  |  |
| **TOTAL INDUSTRY** |  |  |  |  |
| MSIL MARKET SHARE |  |  |  |  |

# \*PLEASE GIVE ESTIMATE ON THE BUSINESS PLAN FOR MARUTI SUZUKI DISTRIBUTORSHIP

|  |  |  |  |
| --- | --- | --- | --- |
| HEAD | 2025-26  (PER MONTH AVERAGE) | 2026-27  (PER MONTH AVERAGE) | 2027-28  (PER MONTH AVERAGE) |
| ESTIMATED MASS SALES  (AVERAGE NUMBER OF VEHICLES PER MONTH) |  |  |  |
| ESTIMATED UAW SALE  (AVERAGE NUMBER OF VEHICLES ATTENDED PER MONTH) |  |  |  |
| ESTIMATED SPARES CONSUMPTION  (AVERAGE VALUE IN Rs LACS PER MONTH) |  |  |  |

\*All fields are mandatory

OTHER INFORMATION

# OTHER IMPORTANT INFORMATION

\*HAVE YOU EVER BEEN CONVICTED OF A CRIMINAL OFFENCE : YES/NO

\*HAVE YOU EVER BEEN CONVICTED OF SALES TAX / INCOME TAX VIOLATION : YES/NO

\*DO YOU HAVE ANY FINANCIAL OBLIGATIONS, OTHER THAN THOSE DISCLOSED ABOVE : YES/NO

\*HAVE YOU EVER BEEN BANKRUPT : YES/NO

\*All fields are mandatory

DECLARATION BY APPLICANTS

I / WE ACCEPT THAT THE DECISION OF THE BOARD OF MARUTI SUZUKI INDIA LIMITED (MSIL) AS FINAL AND BINDING.

I / WE FULLY UNDERSTAND THAT, IN CASE ANY INFORMATION PROVIDED BY ME/ US HEREIN IS FOUND TO BE FALSE OR INCORRECT, MARUTI SUZUKI INDIA LIMITED (MSIL) RESERVES THE ON THE BASIS OF THIS INFORMATION. RIGHT TO REJECT THE APPLICATION OR REVERSE ANY DECISION TAKEN ON THE BASIS OF THIS INFORMATION.

# \*SIGNATURE WITH DATE

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