

LAST DATE OF SUBMISSION:
22nd FEB 2020

APPLICATION FOR EMPANELMENT IN MARUTI SUZUKI INDIA LIMITED (MSIL) AS APPROVED GPS AND RELATED TELEMATICS SERVICE PROVIDER IN TRANSPORTATION OF FINISHED VEHICLES

Name of Applicant Company:

Registered Address:

State: _____

Telephone (with STD Code): _____

Cellular No.: _____

E Mail Address: _____

1. Please specify the nature of the proposed organization for empanelment as Maruti approved GPS Service Provider for finished vehicles (Tick whichever is applicable)

- a. Sole Proprietorship ()
- b. Partnership Company ()
- c. Private Limited Company ()
- d. Public Limited Company ()

2. What are your existing areas of operations in GPS and related telematics (Tick whichever is applicable):

- a. Road transport ()
- b. Railways transport ()
- c. Shipping transport ()
- d. Airways transport ()
- e. Other (Please specify) :

3. If yes, please specify the years of experience you have in:

a. Mode Wise :

- a. Road Transport : _____ years
- b. Railways Transport : _____ years
- c. Shipping Transport : _____ years
- d. Airways Transport : _____ years

b. Industry Wise :

- a. Automotive OEMs : _____ years
- b. Non-Automotive : _____ years

4. Is the company having Global presence in GPS and related telematics:
_____ (Yes or No)

5. If Yes, please specify the detail of Global Operations:

6. Is the Company having Tie-ups/partnerships with Global GPS Service Providers with experience in GPS and related telematics:

_____ (Yes or No)

7. If Yes, please specify the detail:

8. Please specify your existing active devices :

- a. Road Transport : _____ No.s
- b. Railways Transport : _____ No.s
- c. Shipping Transport : _____ No.s
- d. Airways Transport : _____ No.s
- e. Other (Please specify) :

9. Name the companies whom you provide GPS and related telematics services:

Company Name	Industry Type	No. of GPS active devices as on date

10. Additional Features currently available along with GPS Tracking information:
(Examples: Biometrics/Fuel Sensors etc.)

Feature Name	Feature Description

11. Please mention total number of device (including GPS Device, Voice Box and Freewheeling harnessing) that can installed within 30 days from date of start of operations:

12. Willingness to sign service level agreement with committed uptime under OPEX model on turnkey basis: (Yes/No)

13. Existing Uptime level across all devices:
(Calculation guidelines attached in the end of the form)

_____ %

14. Are the installations currently available as per latest industry standards (including ROHS, AIS-140 or higher approved certification) (Yes/No):

15. Does the existing GPS Device contain Ingress Protection version of IP67 or higher:

16. Type of Device: (Tick whichever is applicable)

- Fixed ()
- Portable ()
- Both ()

17. Software Development and Handling: (In-house / Outsourced)

18. GPS Device Manufacturing: (In-house / Outsourced)

19. Internal battery backup at defined pulse per 3 minutes: (in Hours)

20. Please mention map content and service provider:

21. Minimum reporting frequency currently existing between two location pulses:
(In time units)

22. Please provide the following details about your company for last 3 years:

	Year 2017-18	Year 2018-19	Year 2019-20	Remarks (If Any)
Turnover				
Manpower (on Payroll)				
Manpower (Outsourced)				
No. of Unique Devices handled (Active for minimum 6 months)				

23. Please provide the following details about the other companies, which you own:

- a. Name of Business / Company:

Nature of Business: Transportation / Agricultural / Manufacturing / Trading / Construction / Finance /Others (please specify)_____

	Year 2017-18	Year 2018-19	Year 2019-20
Turnover			
Manpower (on Payroll)			
Manpower (Outsourced)			

b. Name of Business / Company:

Nature of Business: Transportation / Agricultural / Manufacturing / Trading / Construction / Finance /Others (please specify)_____

	Year 2017-18	Year 2018-19	Year 2019-20
Turnover			
Manpower (on Payroll)			
Manpower (Outsourced)			

24. Please give any additional information, which you feel is relevant to your application and you would like us to consider:

SIGNATURE : _____

NAME : _____

DESIGNATION : _____

NOTE:

This Application Form should accompany following documents:

1. Article of Association / Certificate of Incorporation / Partnership Deed whichever is applicable
2. Proof of Registered Address
3. Copy of Audited Financial Statements and Balance Sheet for last three financial years
4. Copy of P/L statements for last three financial years
5. Certificates from the companies with whom your organization is associated
6. Agreement and Usage policy with Map content and service provider.
7. List of Directors and Share Holding Pattern of the Organization
8. Standard certification/s for device specification (Including AIS140)
9. PF Number Details
10. ESI Number Details
11. GSTIN Number Details

Following documents/declaration is required to be submitted on company's letter head certified by Company's Owner/Director:

1. Explanation and supporting documents of the experience mentioned in the form
2. Detail of past/present association with MSIL if any
3. Detail of association with other OEMs
4. Detail and supporting documents for Global expertise
5. No. of devices which can be inducted with time frame with supporting financial strength
6. Undertaking on Uptime of exiting devices (in Percentage)
7. Declaration of device specification as per latest industry standards (Including AIS140 or higher approved certification)
8. Declaration on Technical Specifications of GPS device including Ingress Protection version
9. Declaration in terms of conflict of interest with any MSIL employee or other vendors
10. List of hardware service centers in India

UPTIME CALCULATION WORKING GUIDELINES

The following details are provided for explanation purposes:

- A device is assumed to be working even if it transmits one valid message a day (as a non-working device will not transmit any data next day).
- On a daily basis the total number of devices not reported will be defined.
- Not reporting devices will be checked for following exclusions as defined below:
 - Engine off (vehicle idle time information will be available from the standard idle time reports),
 - Vehicle in maintenance,
 - Device Installation/De-installation as required by Transporter,
 - Decommissioning of a vehicle,
 - Message count losses due to Device theft from the vehicle or accident of the vehicle, and
 - Damage caused by force of nature, external causes, or act of any third party
- Above exclusions will be added as working devices
- A daily basis no. of working and non-working devices will be maintained to arrive a monthly total device-day working and non-working as under :

Example		Say		
	Total Device day for the month = no of device X no of days they were installed in that month	4000X30=	120000	A
	Say -			
	1000 devices worked for 20 days	1000X20=	20000	
	1000 devices worked for 23 days	1000X23=	23000	
	1000 devices worked for 25 days	1000X25=	25000	
	1000 devices worked for 30 days	1000X30=	30000	
	Total Device day working		98000	B
	Exclusion example (to be added to actual)-			
	Say 500 devices was under maintenance for 6 days each	500X6=	3000	
	Say 500 vehicles were parked for 15 days, 300 for 7 days & 100 for 5 days	(500X15)+(300X7)+(100X5)=	10100	
	Say 10 Vehicles were de-installed on request of Transporter for the whole month(vehicle sold or accident or similar reasons)	10X30	300	
	Say 3 devices were stolen on 5th of the month	3X25	75	
	Total Device-Day Exclusions -		13475	C
	Uptime for the month = (B+C)/A		92.9%	