

Press Release

Maruti Suzuki sales in March 2020 and 2019-20

New Delhi, April 1, 2020: Maruti Suzuki India Limited sold 83,792 units in March 2020. This includes 76,976 units in the domestic market, 2,104 units of domestic OEM sales and 4,712 units of exports.

With this, the Company ended FY 2019-20 with total sales of 1,563,297 units.

The sales during March 2020 are not comparable with sales in March 2019 due to the suspension of operations with effect from March 22nd 2020, in line with national policy.

Maruti Suzuki remains committed to the safety and well-being of its employees, business partners and customers. The Company will continue to support Government at the Centre and State levels and follow all advisories in combating COVID-19.

The sales figures for March 2020 and financial year 2019-20 are given below:

Category: Sub-segment	Models	March			April- March		
		2020	2019	% Change	2019-20	2018-19	% Change
A: Mini	Alto, S-Presso ²	15,988	16,826	-5.0%	247,776	368,990	-32.9%
A: Compact	WagonR, Swift, Celerio, Ignis, Baleno, Dzire, Tour S	40,519	82,532	-50.9%	787,610	871,864	-9.7%
Total: Mini + Compact segment		56,507	99,358	-43.1%	1,035,386	1,240,854	-16.6%
A: Mid-Size	Ciaz	1,863	3,672	-49.3%	25,258	46,169	-45.3%
Total A: Passenger Cars		58,370	103,030	-43.3%	1,060,644	1,287,023	-17.6%
B: Utility vehicles	Gypsy, Ertiga, S-Cross, Vitara Brezza, XL6 ²	11,904	25,563	-53.4%	235,298	264,197	-10.9%
C: Vans	Omni, Eeco	5,966	16,438	-63.7%	118,404	178,606	-33.7%
Total Domestic Passenger Vehicle Sales		76,240	145,031	-47.4%	1,414,346	1,729,826	-18.2%
Light Commercial Vehicles	Super Carry	736	2,582	-71.5%	21,778	23,874	-8.8%
Total Domestic Vehicle Sales		76,976	147,613	-47.9%	1,436,124	1,753,700	-18.1%
Sales to other OEM: A: Compact		2,104	-	-	25,002	-	-
Total Domestic Sales (Domestic + OEM)¹		79,080	147,613	-46.4%	1,461,126	1,753,700	-16.7%
Total Export Sales		4,712	10,463	-55.0%	102,171	108,749	-6.0%
Total Sales (Total Domestic + Export)¹		83,792	158,076	-47.0%	1,563,297	1,862,449	-16.1%

**Clarifications:*

1. Effective April 2019, Sales to other OEM have commenced and are reported as 'Sales to other OEM'. Total Domestic Sales (Domestic + OEM) and Total Sales (Domestic + Exports) may be viewed in this context.
2. XL6 launched in August 2019 and S-Presso launched in September 2019.

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